

## HIGH COUNTRY ASSOCIATION OF REALTORS®

## Profit &amp; Loss

January 2011

	Jan 11
<b>Income</b>	
<b>MEMBERSHIP DUES</b>	
Member Dues	
NAR Dues	960.00
NCAR Dues	1,692.43
Local Dues	1,661.00
Total Member Dues	4,313.43
New Member	
New Member Dues	304.82
Transfer Fee	300.00
Total New Member	604.82
NAR Special Assessment	420.00
Orientation	11,555.68
<b>Total MEMBERSHIP DUES</b>	16,893.93
<b>MEMBER SUPPORT &amp; CONTRIBUTIONS</b>	
Penalties/Late Fees	75.00
<b>Total MEMBER SUPPORT &amp; CONTRIBUTIONS</b>	75.00
<b>INVESTMENT INCOME</b>	
Interest Income	674.91
<b>Total INVESTMENT INCOME</b>	674.91
<b>OTHER INCOME</b>	
Realtor Store	22.59
<b>Total OTHER INCOME</b>	22.59
<b>INCOME FROM MLS</b>	
<b>ADMINISTRATIVE INCOME - MLS</b>	
Personnel Services from MLS	9,100.00
<b>Total ADMINISTRATIVE INCOME - MLS</b>	9,100.00
<b>RENTAL FEES from MLS</b>	
Meeting Room Rental	1,500.00
Office Rent	2,100.00
Equipment Rental	1,166.65
<b>Total RENTAL FEES from MLS</b>	4,766.65
<b>Total INCOME FROM MLS</b>	13,866.65
<b>Total Income</b>	31,533.08
<b>Expense</b>	
<b>GENERAL &amp; ADMINISTRATIVE</b>	
Administrative Services	
Salaries and Wages	
Salaries & Wages	8,623.96
Employee Benefits	966.67
Health Insurance	392.48
Payroll Taxes	
Soc.Sec.-Company	534.69
Medicare Company	125.05
Fed. Unemployment	68.99
State Unemployment	82.79
Total Payroll Taxes	811.52
Total Salaries and Wages	10,794.63
Total Administrative Services	10,794.63
Equipment/Supplies	
Lease Office Equipment	
Storage unit Lease	390.00
Total Lease Office Equipment	390.00
Telephone	112.92
Postage	1,575.39
<b>Total Equipment/Supplies</b>	2,078.31

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<b>Other</b>	
Utilities	134.99
Bank Charges	12.00
<b>Total Other</b>	<u>146.99</u>
<b>Total GENERAL &amp; ADMINISTRATIVE</b>	13,019.93
<b>MEMBER EDUCATION &amp; DEVELOPMENT</b>	
<b>SEMINARS</b>	
Mileage/Travel	239.10
per diem	264.00
Lodging	264.00
<b>Total SEMINARS</b>	<u>767.10</u>
<b>Total MEMBER EDUCATION &amp; DEVELOPMENT</b>	767.10
<b>COMMUNICATION &amp; COMMUNITY</b>	
Publicity/Advertising	5,460.00
Membership Services	204.00
Local Chamber Dues	200.25
<b>Total COMMUNICATION &amp; COMMUNITY</b>	<u>5,864.25</u>
<b>Total Expense</b>	<u>19,651.28</u>
<b>Net Income</b>	<u><u>11,881.80</u></u>